



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
215 West Garden Street  
Pensacola, FL 32502

**BID AWARD NOTICE**

**DATE:**  
**November 30, 2011**

**BID TITLE & REFERENCE:**  
**Custodial Supplies, Bid #121602**

**DESCRIPTION OF PURCHASE:**

An annual pricing agreement to provide custodial items (forty-four (44) items bid, forty-three (43) items awarded) such as general cleaning supplies, brooms, mops, garbage cans, etc. to be stocked and distributed by the Central Warehouse to schools and departments throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory during the term of this agreement. Bid award to the lowest overall bidder(s) meeting specifications. Item #21 was not awarded since it is no longer required by the Custodial Department.

Effective Dates: December 20, 2011 through December 19, 2012.

**REQUESTED BY:**

Custodial Department / Central Warehouse

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>EST. ANNUAL EXPENDITURE:</b>
Bobbie Graves Supply Co., Pensacola, FL	1	\$ 1,308.30
Calico Industries, Annapolis Junction, MD	7	44,252.77
Genesis II, Inc., Rock Hill, SC	2	966.28
PR Chemical & Paper Supply, Pensacola, FL	5	13,985.59
Pyramid School Products, Tampa, FL	16	3,552.13
Supreme Paper Supplies, Pensacola, FL	12	65,629.39

**AMOUNT OF PURCHASE:**

\$129,694.46 Est. / Yr.

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 14 "No Bid" Responses: 0

**DATE AND TIME POSTED:**

November 30, 2011, 3:55PM, CST

**BID TABULATION**

**ESCAMBIA COUNTY SCHOOL DISTRICT**

Purchasing Department  
75 North Pace Blvd.  
Pensacola, FL 32505

Date: November 8, 2011  
Bid Number: 121602  
Bid Title: Custodial Supplies  
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Bid Item #	1	2	3	4
Bidder Name				
AFP INDUSTRIES*	.61(27)	.61(27)	7.97 (5)	3.23 (1,4)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	1.10 (1)	NB	NB	NB
CALICO INDUSTRIES	.68 (1)	NB	9.80	7.88
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	.72 (1,40)	1.09 (53)	12.51 (4)	8.06 (38)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	.70 (1)	NB	11.85 (1)	6.05 (1)
PR CHEMICAL & PAPER	.86 (1)	2.04	10.73 (1)	8.97/5.40 (1)
PYRAMID SCHOOL PRODUCTS	.66 (40)	NB	7.93	7.66 (48)
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	.80	NB	10.43 (1)	9.20
SUPREME PAPER SUPPLIER	.63	NB	11.95 (1)	5.77
UNIPAK CORPORATION	NB	NB	NB	NB

Bid Item #	5	6	7	8
Bidder Name				
AFP INDUSTRIES*	4.07(5)	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	NB	5.20 (1)
CALICO INDUSTRIES	4.44	NB	NB	NB
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	5.19 (1,33)	NB	NB	2.24 (1,16)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	4.65 (1)	NB	NB	2.35 (1)
PR CHEMICAL & PAPER	5.48 (1)	8.00	NB	2.99 (1)
PYRAMID SCHOOL PRODUCTS	4.41 (35)	NB	NB	1.67 (1,36)
QUILL CORP.	6.69 (4)	NB	NB	NB
SAM TELL & SON, INC.	5.66 (1)	NB	NB	NB
SUPREME PAPER SUPPLIER	5.41 (1)	NB	6.45	2.64
UNIPAK CORPORATION	NB	NB	NB	NB

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<b>Bid Item #</b>				
<b>Bidder Name</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
AFP INDUSTRIES*	2.49 (6)	6.11 (5)	3.57 (4)	4.33 (1,4)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	13.40	6.50	NB
CALICO INDUSTRIES	2.58	6.34	3.54	6.34 (4)
CENTRAL POLY CORP.	NB	15.89	8.40	NB
GENESIS II	3.58 (4)	6.58 (33)	3.24 (1,4)	4.58 (1,4)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	3.60 (1)	8.50 (1)	4.10 (1)	NB
PR CHEMICAL & PAPER	3.31 (1)	8.75 (1)	5.80 (1)	5.11
PYRAMID SCHOOL PRODUCTS	2.43 (4)	6.00 (5)	3.51 (4)	4.39 (4)
QUILL CORP.	NB	NB	7.66	NB
SAM TELL & SON, INC.	3.11	7.37	5.16	4.58 (1)
SUPREME PAPER SUPPLIER	2.70	6.40	3.75	NB
UNIPAK CORPORATION	NB	NB	NB	NB

<b>Bid Item #</b>				
<b>Bidder Name</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>
AFP INDUSTRIES*	9.83 (1,4)	5.52 (1,4)	6.12 (1,4)	5.28 (4)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	NB	NB
CALICO INDUSTRIES	13.78 (4)	7.64 (4)	NB	5.49
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	9.18 (1,4)	4.96 (1,4)	7.48 (1,4)	8.23 (1,4)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	NB	NB	NB	NB
PR CHEMICAL & PAPER	10.65	5.80	NB	7.48 (1)
PYRAMID SCHOOL PRODUCTS	9.89 (4)	5.27 (4)	6.69 (4)	5.69 (5)
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	10.00 (1)	5.54 (1)	7.63 (1)	9.05 (1)
SUPREME PAPER SUPPLIER	NB	NB	NB	9.70
UNIPAK CORPORATION	NB	NB	NB	NB

Bid Item #	17	18	19	20
Bidder Name				
AFP INDUSTRIES*	5.36 (4)	6.52 (4)	4.17 (5)	.42 (1,44)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	4.40 (1)	.90
CALICO INDUSTRIES	5.60	6.86	4.10	.44
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	8.43 (1,4)	10.60 (1,4)	4.68 (1,4)	.52 (40)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	NB	NB	6.20 (1)	.49 (1)
PR CHEMICAL & PAPER	7.62 (1)	9.20 (1)	5.75 (1)	.52 (1)
PYRAMID SCHOOL PRODUCTS	5.79 (5)	6.69 (5)	4.47 (53)	.40 (27)
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	9.22 (1)	11.16 (1)	7.09 (1)	.55 (1)
SUPREME PAPER SUPPLIER	9.85	11.51	5.95 (1)	.44
UNIPAK CORPORATION	NB	NB	NB	NB

Bid Item #	DELETE	22	23	24
Bidder Name	21			
AFP INDUSTRIES*	1.61 (1,7)	2.07 (1,7)	2.20 (7)	1.08 (1,7)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	1.98	2.50	2.55 (1)	1.60 (1)
CALICO INDUSTRIES	1.74 (1,7)	2.24 (1,7)	2.40 (7)	1.16 (1,7)
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	1.75 (21)	2.28 (21)	2.33 (1,21)	1.75 (1,21)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	2.20 (1)	2.90 (1)	2.90 (1)	1.42 (1)
PR CHEMICAL & PAPER	2.17	2.81	2.86 (1)	1.48 (1)
PYRAMID SCHOOL PRODUCTS	1.62 (29)	2.12 (29)	2.25	1.10 (1)
QUILL CORP.	2.92	3.65	NB	NB
SAM TELL & SON, INC.	2.48 (1)	3.21 (1)	3.30 (1)	NB
SUPREME PAPER SUPPLIER	1.70 (1)	2.10 (1)	2.20	1.15 (1)
UNIPAK CORPORATION	NB	NB	NB	NB

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<b>Bid Item #</b>				
<b>Bidder Name</b>	<b>25</b>	<b>26</b>	<b>27</b>	<b>28</b>
AFP INDUSTRIES*	1.08 (1,7)	1.08 (1,7)	14.55 (5)	14.81 (8)
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	1.60	1.60	NB	NB
CALICO INDUSTRIES	1.16 (7)	1.16 (7)	14.72	16.04
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	1.75 (1,21)	1.75 (1,21)	19.64 (4)	16.89 (5)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	1.42 (1)	1.42 (1)	17.70 (1)	17.15 (1)
PR CHEMICAL & PAPER	1.48 (1)	1.48 (1)	19.11	24.44 (1)
PYRAMID SCHOOL PRODUCTS	1.10 (1)	1.10 (1)	14.99 (6)	14.97 (51)
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	NB	NB	22.46	22.87
SUPREME PAPER SUPPLIER	1.15 (1)	1.15 (1)	14.69	14.79
UNIPAK CORPORATION	NB	NB	NB	NB

<b>Bid Item #</b>				
<b>Bidder Name</b>	<b>29</b>	<b>30</b>	<b>31</b>	<b>32</b>
AFP INDUSTRIES*	18.32 (5)	2.67 (4)	NB	NB
ALL AMERICAN POLY	NB	NB	NB	22.51 (1)
BOBBIE GRAVIES SUPPLY	30.80	NB	32.70	28.90 (1)
CALICO INDUSTRIES	18.72	2.94	11.62	15.37
CENTRAL POLY CORP.	35.68	NB	13.00 (1)	15.40 (1)
GENESIS II	24.75 (4)	3.98 (4)	NB	NB
			16.98 (1)/ 14.72 (1) / 11.82 (1) / 10.98(1)	24.82(1)/ 18.98(1)/ 17.94(1)/ 15.34(1) / 13.72(1)
INTERBORO PACKAGING**	NB	NB		
MERCHANTS PAPER	23.00 (1)	3.05 (1)	23.90 (1,23)	34.20 (1)
PR CHEMICAL & PAPER	26.00	4.44 (1)	17.11 (1)	24.20 (1)
PYRAMID SCHOOL PRODUCTS	20.29 (32)	2.64	NB	NB
QUILL CORP.	32.84/10.21	5.69 (1)	NB	NB
SAM TELL & SON, INC.	26.55	3.94	NB	NB
SUPREME PAPER SUPPLIER	18.29	2.80	24.95	25.45 (1)
UNIPAK CORPORATION	NB	NB	14.70 (1)	18.88 (1)

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Bidder Name	33	34	35	36
AFP INDUSTRIES*	NB	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	NB	.64
CALICO INDUSTRIES	NB	NB	14.18 (1)	NB
CENTRAL POLY CORP.	NB	NB	18.90 (1)	.833 (1)
GENESIS II	2.06 (4)	1.72 (59)	NB	NB
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	1.67 (1)	4.75 (1)	15.25 (1)	.66 (1)
PR CHEMICAL & PAPER	2.57	2.84	13.65 (1)	.55
PYRAMID SCHOOL PRODUCTS	1.71	1.73 (47)	NB	NB
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	NB	4.24	12.80	NB
UNIPAK CORPORATION	NB	NB	NB	NB

Bidder Name	37	38	39	40
AFP INDUSTRIES*	NB	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	16.90	.60
CALICO INDUSTRIES	11.44 (1)	NB	12.28	NB
CENTRAL POLY CORP.	NB	21.66 (1)	NB	NB
GENESIS II	19.25 (1)	16.91(51)	17.33 (60)	NB
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	18.65 (1)	15.75 (1)	13.35	NB
PR CHEMICAL & PAPER	11.81	15.99 (1)	12.95	.48
PYRAMID SCHOOL PRODUCTS	NB	16.89 (18)	12.65 (59)	.79 (11)
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	NB	12.59	12.29	NB
UNIPAK CORPORATION	NB	NB	NB	NB

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Bid Item #	41	42	43	44
Bidder Name				
AFP INDUSTRIES*	NB	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	4.90	7.10	13.50(1)/ 14.90	NB
CALICO INDUSTRIES	NB	NB	NB	NB
CENTRAL POLY CORP.	NB	NB	NB	NB
GENESIS II	NB	NB	NB	59.03 (56)
INTERBORO PACKAGING**	NB	NB	NB	NB
MERCHANTS PAPER	NB	NB	NB	53.05 (1)
PR CHEMICAL & PAPER	5.10	6.00	13.75 (1,51)	53.07 (1)
PYRAMID SCHOOL PRODUCTS	5.79 (24)	7.57 (24)	12.49 (51)	NB
QUILL CORP.	NB	NB	NB	NB
SAM TELL & SON, INC.	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	NB	NB	NB	49.20
UNIPAK CORPORATION	NB	NB	NB	NB

**NOTES:**

**AFP\*:** CONTINENTAL/GLIT - \$2100.00 OF COMBINED PRODUCTS; ABCO-\$1100.00 MINIMUM  
**INTERBORO PACKAGING\*\*** - MIN.ORDER AMT. \$200.00 /

- 1) ALTERNATE
- 2) MIN ORDER QTY- 240 EACH
- 3) MINIMUM ORDER - 150 EACH
- 4) ORDER OF MULTIPLE OF 12
- 5) ORDER OF MULTIPLE OF 6
- 6) ORDER OF MULTIPLE OF 24
- 7) ORDER OF MULTIPLE OF 5 EACH
- 8) ORDER OF MULTIPLE OF 3
- 9) MINIMUM FOR CONTINENTAL ORDER -\$2100.00 OF COMBINED PRODUCTS
- 10) MINIMUM ORDER - 40 PAILS
- 11) MINIMUM ORDER - 600 EACH
- 12) MINIMUM ORDER - 500/CASE
- 13) MINIMUM ORDER - 700 EACH
- 14) MINIMUM ORDER - 125 EACH
- 15) ALL ABCO ITEMS COMBINED MIN. ORDER - \$1100.00
- 16) MINIMUM ORDER - 216 EACH
- 17) MINIMUM ORDER - 10 CASES
- 18) MINIMUM ORDER - 90 CASES
- 19) MINIMUM ORDER - 24 EACH
- 20) MINIMUM ORDER - 96 EACH
- 21) MINIMUM ORDER 50 CS/ EACH CAN BE COMBINE TO REACH MINIMUM
- 22) MINIMUM ORDER OF 300 CSES, SIZES CAN BE COMBINE TO REACH MINIMUM
- 23) MINIMUM ORDER -100 CASES
- 24) MINIMUM ORDER - 50 CASES OR PKGS.
- 25) MINIMUM ORDER- 50 EACH
- 26) MINIMUM ORDER - 40 EACH
- 27) MINIMUM ORDER -200 EACH
- 28) PRICE PER 5 GAL/PL
- 29) MINIMUM ORDER FOR GLIT- \$550.00 OF COMBINED PRODUCT
- 30) MINIMUM ORDER 96 EA/6 PER BUNDLE
- 31) MINIMUM ORDER - 1980 ROLLS
- 32) MINIMUM ORDER - 36 EACH
- 33) MINIMUM ORDER - 60 EACH
- 34) MINIMUM ORDER - 84 EACH
- 35) MINIMUM ORDER - 72 EACH
- 36) MINIMUM ORDER - 144 EACH
- 37) CARLISLE MINIMUM ORDER - \$1100.00

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- 38) MINIMUM ORDER - 192 EACH
- 39) MINIMUM ORDER - 720 EACH
- 40) MINIMUM ORDER 100 EACH/CTN, FULL CARTON ONLY
- 41) 5 EACH PER CTN/ MINIMUM ORDER 250 EACH/COMBINE ALL SIZES
- 42) MINIMUM ORDER - 125 EACH / 5 PER/CS
- 43) 500 PER CASE
- 44) MINIMUM ORDER OR IN MULTIPLES OF -144 EACH
- 45) MINIMUM ORDER - 288 EACH
- 46) MINIMUM ORDER - 120 EACH
- 47) MINIMUM ORDER - 300 EACH
- 48) MINIMUM ORDER - 180 EACH
- 49) MINIMUM ORDER - 500 EACH
- 50) MINIMUM ORDER - 100 PKGS
- 51) MINIMUM ORDER - 30 EACH
- 52) MUST BE SHIPPED IN FULL CASE/ QTY OF 30/84
- 53) MINIMUM ORDER - 48 EACH
- 54) MINIMUM ORDER QTY- 64 CASES
- 55) FOUR PER CASE
- 56) MINIMUM ORDER - 50 (5) GAL PAIL ONLY
- 57) 2-3 WEEK LEAD TIME SPECIAL ORDER / NON-RETURNABLE
- 58) 3-4 WEEK LEAD TIME SPECIAL ORDER
- 59) 25 PER CASE
- 60) MINIMUM ORDER - 250/CS

**Bid Tabulation, Recommendation and Protest:**

Bid tabulations with award recommendations are posted for 72 Hours in the Purchasing Office and are also posted to the School District's Purchasing Website address at "<http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>". Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Web Site address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*J.T. Dombroskie*  
Director